SOLUTION DESIGN WORKSHOP
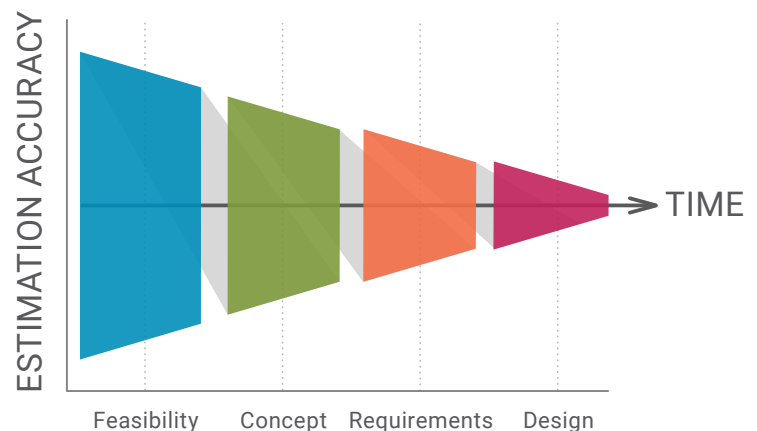## Our Approach to Drive Results with Confidence

3Cloud

The journey to become an AI-enabled enterprise can be daunting. Without a clear and actionable path forward, progress stalls, projects are delayed and opportunities slip through the cracks.

At 3Cloud, we get it. Every client is unique, and finding clarity and alignment is key to driving results. That's why our Solution Design Workshop is all about collaboration and clarity. **Through interactive sessions, we partner with you to pinpoint core problems, develop strategic plans and design solutions to propel your business forward.**

How 3Cloud Helps

Early on, the unknowns are at their highest, like a widening cone. But we tackle this head-on by nailing down clear business and functional requirements together. This ensures that when your team is ready to partner with ours, we can hit the ground running, reducing time spent on solutioning and increasing productivity. By cutting through the fog of uncertainty with a collaborative approach, we help you deliver value faster.

Chart axes: ESTIMATION ACCURACY (vertical) vs TIME (horizontal). Stages: Feasibility, Concept, Requirements, Design.

Drive Collaborative Innovation
We bring everyone together to solve the right problems and spark creative solutions for your toughest tech challenges.

Achieve Project Success
Push your projects forward with clarity and efficiency. We pinpoint what your IT initiatives need to thrive, setting you up for success.
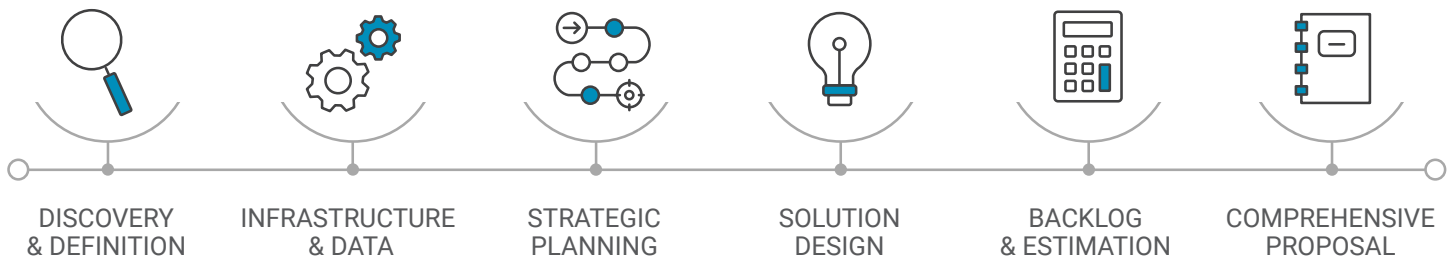
Optimize Costs & Time
Save time and control costs by reducing risks. Our structured plan and clear estimates keep your projects on track and within budget.

How it Works

Our flexible approach lets us tailor the Solution Design Workshop to meet your needs, no matter where you are in the process. Whether you're brainstorming ideas, prioritizing complex use cases or crafting a strategic plan, we adapt to you.

Here's what you can expect from our Solution Design Workshop

DISCOVERY & DEFINITION — INFRASTRUCTURE & DATA — STRATEGIC PLANNING — SOLUTION DESIGN — BACKLOG & ESTIMATION — COMPREHENSIVE PROPOSAL

● **DISCOVERY & DEFINITION**
Understand your challenges & clearly define the problem.

● **INFRASTRUCTURE & DATA**
Evaluate your existing infrastructure & data to ensure our solutions are built on a solid foundation.

● **STRATEGIC PLANNING**
Develop a comprehensive plan that aligns with your business goals.

● **SOLUTION DESIGN**
Create artifacts such as clickable prototypes & architecture diagrams.

● **BACKLOG & ESTIMATION**
Build a prioritized backlog & provide accurate effort estimates.

● **COMPREHENSIVE PROPOSAL**
Deliver a detailed proposal & budget tailored to your project.

3Cloud's approach accelerates progress, prevents project setbacks and helps you move forward with confidence. **It's the difference between making informed decisions upfront versus reacting to problems later.**

Your next Azure engagement may be eligible for Microsoft funding

Accelerate Your Azure Journey with 3Cloud

3Cloud is the premier pure-play Azure partner in the ecosystem with unparalleled expertise in all things Azure. We specialize in delivering top-tier Azure infrastructure, cutting-edge AI, robust data & analytics and ground-breaking app development. Leveraging our extensive experience, advanced tools and customized accelerators, we ensure the quickest time to value for your Azure-based projects.

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*Microsoft Partner Top Honors since 2017. Visit 3cloudsolutions.com for a full list of awards.