



Broker Portal of the Future

Mobile Platform Empowering Sales to Expand **Cross-Selling** Based on Client Needs

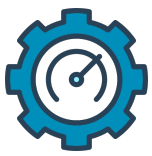
CLIENT INFO

Financial Services Industry

\$1.9B Annual Revenue

50K Employees Globally

Problem



175 agencies using **disparate systems** with unique metrics, complicating performance measurement



Difficult leveraging acquired data for cross-selling & upselling insurance products



Lack of unified client data hindered comprehensive understanding & personalized service delivery



Solution + Result

01

Build & implement an AI-powered customer-centric app to enhance decision workflows & client interactions

02

Implemented AI & analytics for personalized service, improving client satisfaction & increasing cross-sell opportunities



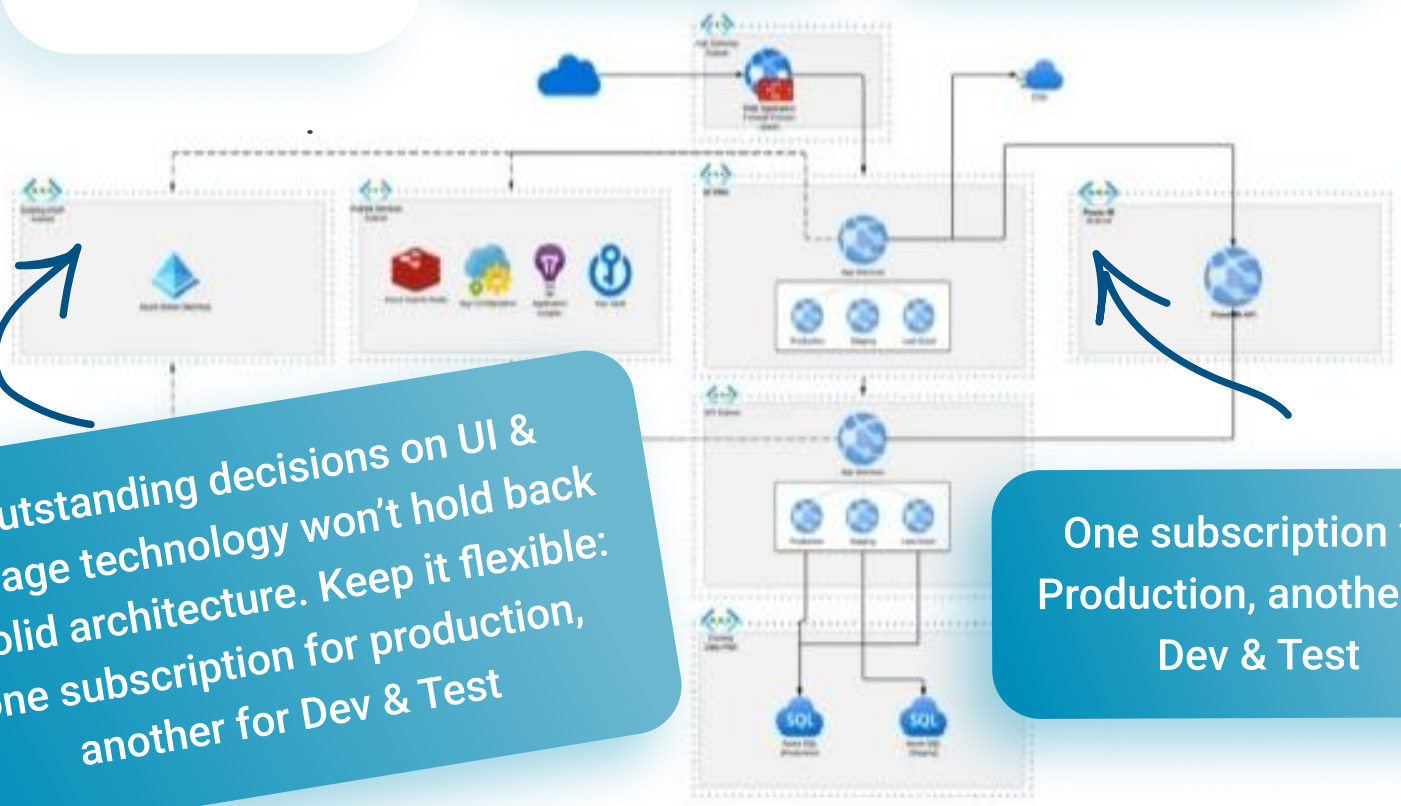
Technical Use Case



Data & AI Focus

Azure OpenAI

Cognitive Services



Outstanding decisions on UI & storage technology won't hold back a solid architecture. Keep it flexible: one subscription for production, another for Dev & Test

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AI Complexity Level



UI Prototype

Use AI to predict future trends and support decision making

Product Insights



AMERICAS PARTNER OF THE YEAR

Data & AI

2024

Ready to redefine and recalibrate your enterprise growth trajectory by embracing AI technology?

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