

CUSTOMER SPOTLIGHT

3Cloud's Azure VMware Solution (AVS) enables global wireless communications infrastructure provider's migration to Azure as a first step in their cloud first initiative

CHALLENGE

This global provider of wireless communications infrastructure recognized the need to move from their physical data centers to Azure as part of a cloud first initiative set by executive leadership. They were looking to avoid expensive data center hardware and licensing costs prior to upcoming renewals, as well as move legacy applications that couldn't be modernized before hardware expirations. The customer also wanted an accelerated build out of a central landing zone for a timely exit from on-prem and other cloud provider data centers.

SOLUTION

3Cloud engaged with the customer to design and build a secure foundation paired with an Azure VMware Solution (AVS) in preparation for migrations. The deployment of AVS was inclusive of a complex Zero Trust design that enhanced security posture. 3Cloud partnered closely with Microsoft's AVS product team to accelerate the implementation, and the solution we provided enabled the organization to expedite its migration to Azure.

IMPACT

3Cloud provided the timely design and build out of a scalable Azure foundation which will support future Azure services. Our engagement with the customer helped them to successfully migrate targeted virtual machines from on-prem into Azure, as well as accelerated their pathway to migrate an additional 600+ virtual machines. In addition, security was enhanced with the design and build out of a highly secure AVS environment.



CLIENT PROFILE

- **Industry:** Telecommunications
- **Number of Employees:** 6,378
- **Annual Revenue:** \$10.71B
- **Innovation Focus:** Cloud Platform, Azure VMware Solution (AVS)

